



Joliet Junior College  
Request for Proposal  
**Information Technology Staff and Management Training Services**

**ADDENDUM NO. 1  
NOVEMBER 1, 2013  
PROPOSAL # 13010**

*Responses to questions pertaining to the Joliet Junior College Request for Proposal for Information Technology Staff and Management Training Services received by the deadline of Noon on October 28, 2013 are listed below:*

- 1. Would the JJC accept a proposal for an online learning solution if covering all areas in the RFP, as opposed to just a face-to-face instructor led solution?**

Yes, we would take it into consideration for some courses. Vendors should bid on the services that they believe they excel on. We would also ask for clarification on how pricing is affected in the online only courses. Also provide your online course completion to certification rate. Would these types of training sessions offer the same on-ground benefits such as certification guarantees?

- 2. On Page 11 under QUANTITY it reads “There is no guaranteed amount of services intended either expressly or implied, to be purchased or, contracted for by JJC. However the supplier awarded the contract shall furnish all required services to JJC at the stated price, when and if required.”**

**And on page 12 under PROPOSED PRICING it reads “The vendor should furnish a list of proposed prices for all services and materials to be used during the term of the contract. The list of proposed prices should be structured, for each phase, to allow for the calculation of unit cost analyses. The prices included herein are to be firm through the contract term, unless noted otherwise by the vendor.**

This is our standard RFP contract language



- 3. How should we figure out what a (unit cost) should be, per student or per course? These both can have a huge effect in cost of services i.e. 10 to 12 students or 15 to 20 students (meaning the more students the more cost savings we are able to pass to Joliet Junior College).**

The quote should take both into consideration. We are proposing to spend \$25,000 on staff and management professional training, so what kind of discounts can your company give on these types of courses:

<u>Individual Discounts</u>	<u>Group Discounts (2 or more, 5 or more, etc...)</u>
_____ % OFF Vendor Delivered Courses	_____ % OFF Vendor Delivered Courses
_____ % OFF Vendor Delivered Microsoft Courses	_____ % OFF Vendor Delivered Microsoft Courses
_____ % OFF Vendor Delivered Learning Partner Courses	_____ % OFF Vendor Delivered Learning Partner Courses
_____ % OFF Vendor Partner Delivered Courses	_____ % OFF Vendor Partner Delivered Courses

- 4. Is the vendor responsible for classroom, equipment, books and testing vouchers?**

The vendor is responsible for classroom, equipment (not laptops if needed in class), and books. Vouchers can be passed through third party testing providers (i.e., Pearson Vue, Prometric, etc...) as long as they have local testing facilities in the Chicago land area.



**5. Will the vendor be responsible for administering the testing after completion of the Boot Camp as well?**

It is not required. Testing can be conducted through third party testing providers (i.e., Pearson Vue, Prometric, etc...) as long as they have local testing facilities in the Chicago land area. Having the vendor conduct the testing would be viewed as a positive and would greatly increase the probability of certification.

**6. Are vendor's allowed to quote on some courses in the proposal or is this an all or none proposal?**

Yes, vendors should bid on the services that they can provide. Please note the college will award to one vendor who can best meet the requirements of this RFP.

**7. Spreadsheet with basic questions to the versions you are running and the levels of training or certification your staff will be working toward in 2014**

RFP COURSES:	CLARIFICATION REQUESTS:	JJC RESPONSE
Cyber Security ((ISC)2), CISM, CISA, CompTIA))	<b>CompTIA: A+, Network+ or Security+ classes?</b>	Yes, those should be available if needed by JJC.
Data Center (Cloud, UCS, SAN)	No questions	
Data Storage (NetApp)	<b>NetApp: There are 11 NetApp classes available. Everything from Basic NetApp Configuration &amp; Administration (BNCA) to Accelerated NCDA Bootcamp 7-Mode (V8NCD). Would you prefer a quote for all classes OR BNCA (most popular class).</b>	All NetApp classes should be available to be taken if needed by JJC.
Databases (SQL)	No questions	



<b>RFP COURSES:</b>	<b>CLARIFICATION REQUESTS:</b>	<b>JJC RESPONSE</b>
<b>Desktop Publishing (Adobe and Apple)</b>	<b>Adobe: Illustrator? Photoshop? InDesign? Which Version are you running? Apple: iWork? iStudio?</b>	All of the Adobe and Apple courses should be available if needed by JJC.
<b>Mobile App Development (iOS and Android)</b>	No questions	
<b>Multimedia Production (Digital Video and Sound Design)</b>	No questions	
<b>Networking/Wireless (Architecture, Engineering, and Management)</b>	<b>Are you looking for Cisco Wireless classes? CCNA or CCNP?</b>	Yes, those should be available if needed by JJC.
<b>Software Development Fundamentals (MTA)</b>	No questions	
<b>Virtualization (UCS, Hyper-V, and VMWare)</b>	<b>Hyper-V or VMWare? Are you running both and if so, what Version(s)?</b>	Both, VMware ESXi 4.1 Hyper-V 2008, 2008R2, and 2012
<b>VoIP and Telephony (Avaya and Cisco)</b>	<b>What Versions are you running? Cisco: CCNA? Or CCNP?</b>	Avaya – MBT - 6.0
<b>Web Design and Programming (Java, HTML5, Visual Studio, .NET, SharePoint, and Secure Software Design)</b>	<b>What Versions are you running? Example: Sharepoint: 2007, 2010 or 2013?</b>	SharePoint 2007 and 2013



# JOLIET JUNIOR COLLEGE

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Please acknowledge receipt of this addendum by emailing to [purchasing@jjc.edu](mailto:purchasing@jjc.edu)  
Include your name, title and company name in your acknowledgement email. Failure  
to do so could result in disqualification of your proposal.

Additional information regarding this proposal can be found at:  
[www.jjc.edu/info/purchasing](http://www.jjc.edu/info/purchasing)

Issued by:

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